

bobby goldsmith foundation

Impact Report 2008 - 09

2009



25 bobby
goldsmith
foundation

25 years of support and friendship

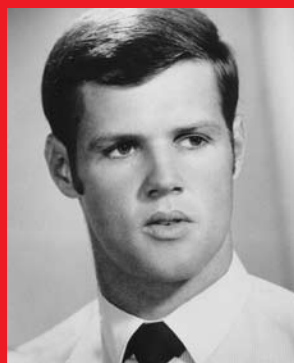
About Us

The Bobby Goldsmith Foundation is Australia's oldest HIV charitable organisation. Founded in 1984, it provides direct financial and practical assistance, financial counselling, supported accommodation and employment support to people directly disadvantaged by HIV in New South Wales.

We support the diverse needs of people living with HIV so they can maintain their independence and improve their quality of life. It's the kind of ongoing, unconditional support that usually only friends or family would provide.

The Bobby Goldsmith Foundation works proactively to establish links with other HIV support organisations, such as the AIDS Council of New South Wales (ACON), Positive Life NSW and the National Association of People Living with HIV (NAPWH). We also work with government agencies including the HIV and Related Programs Units in all Area Health Services across New South Wales and the AIDS Dementia & HIV Psychiatry Service (ADAHPS) team.

Who was Bobby Goldsmith?



A popular and active member of Sydney's gay community in the 1970s and early 1980s, Bobby Goldsmith was one of the first Australians to die from an AIDS-related illness back in 1984, when he was just 38 years old.

Bobby is best remembered as Australia's swimming sensation at the world's first Gay Games, held in San Francisco in 1982. He had been instrumental in fundraising to help send gay and lesbian athletes to the Games and his activities were rewarded with personal success. Bobby returned home a hero, winning 17 of the Australian team's 21 medals.

When Bobby was diagnosed with HIV in 1983, he was admitted to hospital. Back then, hospitals were daunting places for people with this strange new disease.

However, Bobby's friends got together to find a way of giving him the love and care he needed at home. They raised money and bought equipment to make his last weeks as comfortable as possible.

In June 1984, Bobby Goldsmith died with dignity at home, where he wanted to be.

By the time he passed away, Bobby and his friends had established the important principle of providing support and services for people living with HIV. After all, if it could be done for one person, it could be done for many.

Their legacy is the Bobby Goldsmith Foundation, which continues the work of Bobby's dedicated group of friends.

Our Vision and Values

VISION – SHORT TERM

- To provide relevant and practical services to more people living with HIV in NSW
- To ensure these services:
 - Remain relevant to changing client needs
 - Are of the highest quality
 - Are always delivered in a professional and compassionate manner
- To maintain high operational standards of practice

VISION – LONG TERM

To reduce the impact of poverty on people in NSW living with HIV

CORE PURPOSE

To provide people living with HIV solutions for a better future by providing practical, emotional and financial support

OUR OPERATING PRINCIPLES

The Bobby Goldsmith Foundation's client support services operate on the following principles:

- Respect and value for the rights, confidentiality and dignity of clients
- Sensitivity and responsiveness to individual needs
- Promotion of independence and participation
- Clients have the right to appeal or seek a review of any services provided
- Clients, advocates and staff have the right to make a complaint or grievance and have it addressed and resolved in a timely and appropriate way, which will not disadvantage them
- Information is provided to clients that is easily understood and allows them to make choices about the use of BGF's services
- BGF services are accountable to the relevant Government funding bodies and donors through effective financial management and compliance with specified legislation, service quality standards and funding contracts

Our Clients

- Our clients are people living with HIV, many of whom live in poverty
- BGF currently has 1385 clients encompassing the diversity of people living with HIV (PLHIV) in NSW
- 90% of BGF clients identify as male, 9% as female and around 1% as transgender
- 17% of clients are from culturally and linguistically diverse (CALD) backgrounds and 3% identify as Aboriginal
- 64% of our clients are aged between 40 and 60 and the average age is 47
- Clients range in age from 15 to 87 years
- 57% live in the inner city; 78% in Sydney metropolitan area
- 54% of current clients have been assisted by BGF for more than 5 years
- It is estimated approximately 90% of BGF's clients live below the poverty line
- The average annual amount of financial assistance per client is \$318



The BGF 25th Anniversary

25 years of support and friendship • 25 years of positive change

The Bobby Goldsmith Foundation, Australia's longest-running HIV charitable organisation, grew out of the selfless love and care that a group of people showed towards a friend in need. Throughout the organisation's 25-year history, our mission has remained clear and consistent: we exist to help and support people directly disadvantaged by HIV in NSW.

The Bobby Goldsmith Foundation (BGF) continues the work of Bobby Goldsmith's dedicated group of friends. We provide practical, emotional and financial support to people living in poverty with HIV in NSW so they can maintain their independence and improve their quality of life. That's what friends do. They help each other.

However, as the nature of the HIV epidemic has changed over the last 25 years, so have the services that we need to offer our clients.

From the beginning, BGF quietly and effectively went about confronting the suffering and tragedy caused by the HIV epidemic. In our early years, the focus was on providing short-term help including financial assistance to ensure that HIV-positive people suffering financial hardship could live out the rest of their lives in relative dignity and comfort. Clients were helped with rental costs, utility bills, electrical appliance loans, and subsidies for vitamins, food and other essential items. By 1994, BGF had helped over 1400 clients and distributed over \$1.4 million in essential assistance to them.

The introduction of antiretroviral treatments in the mid-1990s transformed both the nature of the HIV epidemic and the outlook for those living with HIV.

Since the mid-1990s, our services have evolved to meet our clients' changing needs and break the cycle of poverty. People are now living longer and have to think about what the future holds for them. Many of our clients are living in poverty. They find it difficult to maintain a sustainable lifestyle while simultaneously dealing with the increasing costs of day-to-day living, managing their illness and overcoming issues such as social isolation.

We continue to care for those who are ill and live in poverty, but we also now help people find and maintain a place to live, manage their money better, and even return to work or study. Our services allow clients to embrace positive change and take control of their lives.

HIV is still a major health issue. The crisis, while slowed, is not over. There is still no cure and not everyone with HIV has been made 'well' by the antiretroviral drug regime.

Nor is HIV going to go away. From 1999-2007, the total number of people infected with HIV in Australia increased by around 5% each year. There are now more people than ever before living with HIV.

For 25 years, BGF has been a friend to people living with HIV by providing the support they so desperately need. Our dedication to helping people living with HIV will always be the foundation of our work, reminding us of our heritage and taking us into the future.

LAUNCHING BGF's 25th ANNIVERSARY

The Bobby Goldsmith Foundation officially launched its 25th anniversary celebrations on Wednesday 11 February 2009 at the Powerhouse Museum.

In a cocktail event attended by over 200 guests, our MC, editor and social commentator Ita Buttrose, and keynote speaker The Hon. Michael Kirby, Patron of both the Bobby Goldsmith Foundation and the Australian Memorial AIDS Quilt, reflected on the crucial role BGF has played in supporting people living with HIV over the last 25 years and on the important legacy of Australian AIDS Memorial Quilt as a poignant and symbolic reminder of the people who have died of AIDS.

Fergus Kibble, President of the Bobby Goldsmith Foundation, spoke about the historical legacy and how our services have evolved to meet our clients' changing needs; Dr Dawn Casey, Director of the Powerhouse Museum spoke about the role of the Museum as the custodian of the Australian AIDS Memorial Quilt.

On behalf of our clients, staff, volunteers and Board, the Bobby Goldsmith Foundation also marked the occasion of our 25th Anniversary by presenting Michael Kirby with a Certificate of Honour and Appreciation to formally thank him for being the organisation's Patron and in recognition of his outstanding contribution in raising awareness of HIV issues and his commitment to championing human rights in our community.

Our guests also watched a short film about BGF's 25 years that was produced especially for the launch. You can see the film on our website (www.bgf.org.au)



Bev Lange, Ita Buttrose, Fergus Kibble



The Hon. Michael Kirby



Guests at the BGF 25th Anniversary Launch

Louise:

"When I contracted HIV, I self-destructed and ended up going to prison for nine months. After I got out of jail, I was accepted into BGF's Floating Care program. Knowing that Tigger and I have a home makes me feel safe and secure."

I was in and out of denial about my HIV diagnosis for around four years. Then I got really sick. My BGF caseworker intervened and took me to hospital where the doctors advised me on the treatments I needed to get better. I finally accepted my diagnosis.

Once I got my health back, I decided to do some study. With a NILS® loan, I bought a computer so I could study at home and be with Tigger. BGF also helped me out by paying for some of my course fees and textbooks.

Thanks to all the support BGF gave me, I now have control over my life."

Louise

BGF client



1984

Australia's First AIDS Fundraising Event.

Australia's first AIDS fundraising event was organised in May 1984 by Bobby Goldsmith's friends to raise money for his care.

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Bobby Goldsmith dies of an AIDS-related illness in June 1984.

The Bobby Goldsmith Foundation was established in July 1984 to continue the group's work to assist other people with HIV.

1984

Introduction by The Hon. Michael Kirby



This has been a big year for the Bobby Goldsmith Foundation (BGF).

A high point of the year was the celebration in February 2009 of the 25th anniversary of the Foundation. A large event at the Powerhouse Museum in Sydney was introduced by Ita Buttrose, who has been with us on the journey of HIV/AIDS in Australia since the very beginning. She showed, once again, her remarkable skills

in reaching out to all Australians and in emphasising the common humanity that demands a positive response to the epidemic. It is this positive response which BGF has been providing for the past quarter century.

During that time, the outreach to many of the most vulnerable people in the epidemic – those actually living with HIV and AIDS – has been at once the objective and achievement of BGF. Once again, I pay tribute to everyone who has been involved: workers, volunteers, supporters, donors, media, other helping organisations, private individuals and corporations. This is a great team effort.

I also pay a tribute to Bev Lange and her co-workers at BGF for maintaining the enthusiasm and dedication which has been the hallmark of the activities of BGF. The demands on the Foundation in the future will continue. HIV/AIDS is not over. This is not a challenge for the reluctant. It is a predicament that continues to face young and not-so-young Australians. Over 60% of BGF's clients are aged between 40-60. As they get older, the foundation needs to understand the impact of HIV on the ageing process – psychologically, emotionally and physically. They are going to require higher levels of support and BGF will need to assuage

their concerns and feelings of uncertainty about the future. Moreover, BGF's Outreach program must continue to extend beyond the Sydney region into other parts of New South Wales and hopefully still further and wider in the future. The example of BGF is one to be shared with the entire nation. It points the way towards national and international responses that are practical, compassionate and unfailingly energetic.

The example of BGF is one to be shared with the entire nation.

The HIV/AIDS pandemic is now reaching its third phase. The first was one in which it was essential to alert humanity to the presence of this new and dangerous virus. The second was one in which it was essential to provide health care and support for people living with HIV and AIDS. The third is one in which the focus will shift to prevention. The world will not be willing, or able, to afford the current cohort of 2.7 million people every year who become infected with HIV. In the global financial crisis, it is unlikely that the international community will keep funding an ever-expanding number of people dependent on expensive therapies. Hence new strategies to tackle prevention become essential. Although BGF's vision, core purpose and strategic direction lie outside the sphere of HIV prevention, the foundation will continue supporting the efforts of other organisations in the HIV sector in reaching out to communities of vulnerable people, winning their confidence and trust, and conveying effectively the messages that have helped them to avoid infection.

On behalf of all good citizens, I congratulate BGF on the achievements of the year past. The challenges of the years ahead will be greater than ever.

A handwritten signature in dark ink, appearing to read 'Michael Kirby'.

The Hon. Michael Kirby AC CMG

Patron of the Bobby Goldsmith Foundation

1985

The Boy's Own Bake Off.

The inaugural Boy's Own Bake Off, organised by the T-Cell Group, was held at the Oxford Hotel in July 1985 with Leo Schofield and Rose Jackson as judges.

Premier of NSW



MESSAGE OF SUPPORT FROM PREMIER NATHAN REES BOBBY GOLDSMITH FOUNDATION 25TH ANNIVERSARY

It is 25 years since the passing of Bobby Goldsmith and the founding of an organisation named in his honour.

Bobby would have been 63 this year, perhaps looking forward to a long and happy retirement after a lifetime of work and community service. But he never got the chance.

In a truly cruel paradox, HIV/AIDS arose just as the gay community was beginning to emerge from the shadows of discrimination.

As the crisis hit, any thought of a cure was light years away. There was just a community welded together in solidarity, ensuring Bobby and his friends didn't face the journey alone.

That magnificent initiative quickly became a universal benchmark for grassroots activism and support. No community has offered a more caring and competent response.

Twenty five years later, we remember all our friends and loved ones who, like Bobby Goldsmith, never had the chance to grow old.

And we best honour their memory by sustaining the work of BGF and ensuring that all who continue live with HIV/AIDS have the best possible care and support.

I warmly congratulate the BGF family on 25 years of dedication, thankful for each life you have touched and enriched.

Nathan Rees MP
Premier

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Australia's First Safe Sex Guide.

BGF published 10,000 copies of a brochure titled 'G'Day' which was distributed to gay organisations throughout Australia and to public hospitals in every state except Qld.

1985

President's and Chief Executive Officer's Report

25 YEARS OF THE BOBBY GOLDSMITH FOUNDATION

As has been well documented, the Bobby Goldsmith Foundation (BGF) is Australia's longest running HIV/AIDS organisation, celebrating its 25th anniversary this year. Twenty-five years ago it was a time of confusion, fear and sheer panic from the virus that was engulfing our community.



The response by many individuals, organisations and the Federal Government was extraordinary, and a testament to human nature.

Bobby Goldsmith died in 1984 of an AIDS-related illness. His friends, and others, put their hands in their pockets to help in any way they could. And they raised more money than they needed.

Those people didn't set out to start a charity. They had no idea or ambition for what BGF would become – they just knew instinctively that there were others who needed their help.

They had a chance to make a difference. And they acted. They knew it was a time of crisis and they wanted to do something about it. That's what friends do. And that was the beginning of BGF.

Today, BGF continues the work of Bobby's friends. Their practical and caring spirit lives on to this day and remains at the core of BGF.

Established through community efforts in 1984, the organisation continues to focus on improving the quality of life for men, women and children living with HIV.

During the first 25 years of the Bobby Goldsmith Foundation, the staff, volunteers, supporters and funders have demonstrated a commitment to caring for people living with HIV. They have also displayed a continued philanthropic devotion to the organisation.

Between 1984 and 1994, BGF had helped over 1400 people. We now help more than that number of people in a single year.

*Between 1984 and 1994,
BGF had helped over 1400 people.
We now help more than that
number of people in a single year.*

1986

Housing Project.

The program provided permanent housing for people with HIV, giving them access to a wider range of domestic and social resources essential to their health and wellbeing.

Although BGF has grown, it is still a grassroots community organisation that works at the coalface with people in need, every day.

The people who have contributed to BGF over the past 25 years should be justifiably proud of the organisation's achievements, their individual and collective contributions, and the difference they made to many lives.

The legacy of the last 25 years is BGF's ongoing commitment to support those most in need.

Despite the most challenging of financial circumstances over the past 18 months, BGF has continued to maintain all of its services and assistance to PLHIV. The organisation has augmented its outreach in rural and regional areas, continued to work professionally and cohesively with our service partners and maintained robust relationships with the State Government, and HIV and Related Program (HARP) Units across all Area Health Services in NSW. Through its Client Services programs, BGF has engaged with PLHIV by providing financial assistance, financial counselling, vocational advice and supported accommodation.

BGF has maintained its position in the HIV sector as a key service provider and leader. Our collaboration with the Multicultural HIV and Hepatitis C Service (MHAHS) and other organisations, the successful running of pilot programs and production of documentation in plain English reflects BGF's commitment to growing our services, building our cultural competency and improving our service delivery.

It is unfortunate that BGF has to report a deficit of \$783,401 for the FY2009, which has seen a further reduction in our asset base. BGF's Treasurer has provided extensive detail on BGF's financial performance in his report and areas of enhancement of financial management strategies for the FY2010. The unqualified audited statements reflect that the organisation's governance and compliance have been transparent and appropriate.

However, it is clear that BGF needs to work harder and in a more targeted manner to gain greater community support through donations, sponsorships and volunteering.

With limited resources in the fundraising team during the FY2009, and the performance of regular giving programs being below budget, a revision of the strategy was necessary. It was decided that an investment in fundraising was necessary to build our donor relationship and direct marketing skills for regular giving programs, appeals and major donors. This investment will take some time to yield the kind of revenue and support we know exists in the community for the Bobby Goldsmith Foundation.

This year has also seen a change in arrangements with Glamstand. Following protracted discussions, NMG and BGF entered into a two-year agreement for the operation of Glamstand at the 2009 and 2010 Mardi Gras parade events. Whilst the partnership worked well, Glamstand did not meet its original budget expectations.

The current strategic plan and the programs it has delivered have laid the platform for the future. As BGF supports PLHIV plan for the future, BGF's next strategic plan will be an opportunity to reconsider the principles of our client services, the consideration of our geographical and other jurisdiction, and non-traditional fundraising opportunities.

BGF has undertaken extensive and long-term financial planning to ensure the organisation is sustainable and to better understand how we can invest in new programs to support PLHIV. Programs that support the future of our clients are vital and long-term strategic planning is necessary as living with HIV continues to change and considerations such as ageing and the impacts of long-term diagnoses impact PLHIV.

FY2009 has been a challenging year and BGF would like to acknowledge the support and influence of the NSW Health and NSW Housing, Area Health Services, the City of Sydney, M·A·C AIDS Fund, and all of our community sector partners.

The generosity, commitment and hard work of our volunteers, staff, board and supporters ensures the Bobby Goldsmith Foundation continues to provide services that meet the current and future needs of people living with HIV in New South Wales. We thank and pay tribute to them.



Fergus Kibble
President



Bev Lange
Chief Executive Officer

Incorporation as a charity.

BGF achieved twin aims of incorporation and status as a Public Benevolent Institution and registered charity, which brought with it tax deductibility for donations.

1986

Message from M·A·C AIDS Fund



The M·A·C AIDS Fund (MAF), the heart and soul of M·A·C Cosmetics, was established in 1994 to support men, women and children affected by HIV/AIDS globally. Since its inception, M·A·C and its employees have embodied the true philanthropic spirit, passionately working for the welfare of others, advocating for social reform and leading the battle against HIV/AIDS.

As the largest corporate non-pharmaceutical giver in the arena, the MAF is committed to addressing the link between poverty and HIV/AIDS by supporting diverse organisations around the world, like the Bobby Goldsmith Foundation, that provide a wide range of services to people living with the disease. To date, the MAF has raised over \$150 million (U.S.) globally exclusively through the sale of M·A·C's VIVA GLAM lipstick and lipglass, donating 100 percent of the sale price to fight HIV/AIDS.

We are honoured to be a longstanding partner with BGF in the fight against HIV/AIDS.

The Bobby Goldsmith Foundation (BGF) has been a leader in providing services and support to people living with HIV in NSW for 25 years. We are honoured to be a longstanding partner with them in the fight against HIV/AIDS. Since 1998, the MAF has donated \$1.07 million (AUD) to BGF from the sales of Viva Glam products within NSW. This money has been used to provide life-saving HIV medications to BGF's clients, and provide housing and funds for essential services like heating, water and counselling

for those who need help coming to terms with their illness. As a result, many of BGF's clients can survive the harsher periods of their illness and be healthy enough to gain the confidence and skills to return to work, study or volunteering.

M·A·C's relationship with BGF extends beyond just fundraising. Our Viva Glam Bar located at the BGF Glamstand during the annual Mardi Gras celebrations is always a hive of creative activity. The appearances and cheque presentations of our Viva Glam spokespeople, Dita Von Teese and Eve, in recent years has also raised awareness of the plight of those living with HIV/AIDS among the rest of the local community.

Looking forward, it is more important than ever to maintain the focus on raising funds and awareness for BGF in the fight against HIV/AIDS. In 1989, BGF helped 120 clients. In 2009, it now assists over 1400. There are more people in Australia living with HIV than ever before. Every day, almost 3 people in Australia are diagnosed with HIV.

At a time when natural disasters and many other worthwhile causes often take the spotlight away from HIV/AIDS, it's up to organisations like the M·A·C AIDS Fund and BGF to continue raising awareness to stop the spread of this disease. At M·A·C we truly believe every day is World AIDS Day and we look forward to continue partnering with the Bobby Goldsmith Foundation in the fight against HIV/AIDS and wish it the very best as it enters its next 25 years.

Congratulations and Best Regards,

Julie Otter

Brand General Manager
M·A·C Cosmetics

1987

First Corporate Supporter.

Wellcome Australia becomes the first company in Australia to donate money to support people living with HIV.

Key Impacts of the 2007-10 Strategic Plan

- Introduced a new service delivery model based on case coordination principles, more holistic support and improved client outcomes
- Created detailed Individual Service Plans (care plans) that detail goals, key activities and outcomes
- Augmented the client database to improve the management of information in relation to our clients
- Introduced a new Client Services staff structure including a Client and Community Liaison Officer. This new role provides a consistent intake process and liaises with current and potential service partners regarding BGF's services
- Established a strong community liaison framework
- Increased access to BGF for people from Culturally and Linguistically Diverse (CALD) backgrounds and indigenous people who are living with HIV
- Improved outreach and workshop programs
- Developed a research framework for clients and service providers, which includes a tertiary partnership for vital research over the next 3-5 years
- Undertook substantial professional development for all staff
- Broadened the supporter base for and reputation of BGF

Strategy 1

Deliver services that meet the current and future needs of PLHIV

BGF's programs are best practice, innovative and accessible. Research will inform the evolution of service changes in the future.

Strategy 2

Develop the knowledge of providing care and support to PLHIV

BGF is a knowledgeable organisation on all aspects of HIV care and support. We understand the emerging trends and work with other partners to ensure this information is shared across the community sector.

Strategy 3

Build a capable organisation

BGF understands its purpose and values, employs and trains its staff, has appropriate governance policies and has the infrastructure to support its clients.

Strategy 4

Ensure that the organisation is financially sustainable

We are an organisation that can financially sustain our programs and services well into the future.

Strategy 5

Augment the reputation and support of the Bobby Goldsmith Foundation

BGF has strong relationships with its stakeholders and has a reputation as an organisation that provides unique support. We are valued highly by our donors and financial supporters.

\$1 million in distributions to people with HIV.

By 1991, the Bobby Goldsmith Foundation had distributed over \$1 million to its clients.

1991

Paul:

"I have been working at BGF for just over ten years. When I started, the focus was still on taking care of people who were very unwell as a result of HIV. Although treatment options were greatly improving and the 'crisis' situation was slightly alleviated, the emphasis was still on providing financial support, domestic and medical equipment and to keep people comfortable in their homes. Our impact on providing support to PLHIV at that time was immense. Where there were gaps in the system, BGF would provide solutions, allowing PLHIV to live and die with dignity.

We still provide the same care and services that we did back then, but now there are additional services and our approach is far more planned and less reactive. We have clearly defined policies, procedures and processes that allow us to be more effective in the way we support clients.

We have kept up with the changing times and continue to provide services that are relevant today."

Paul Beckman

IT Systems and Projects Specialist
Bobby Goldsmith Foundation



1992

Red Ribbons for AIDS awareness.

The Bobby Goldsmith Foundation was the first organisation in Australia to sell red ribbons for AIDS awareness. The ribbons were sold at high-profile events such as the 'Mo' Awards, the AFI Awards and the Diva Awards.

1. How BGF delivers services that meet the current and future needs of PLHIV

BGF'S SERVICE DELIVERY MODEL

The Bobby Goldsmith Foundation's programs are based on the dual principles of early intervention, particularly for new clients, and capacity building, especially for people seeking to change their lives and plan for the future.

The core services that BGF provides are:

- financial assistance
- financial counselling and access to a No Interest Loans Scheme (NILS®)
- vocational guidance programs and counselling (Positive Futures program)
- capacity building workshops (Phoenix Workshops)
- a range of supported accommodation programs
- access to peer support networks

In the BGF service delivery model, each client is allocated to a specific caseworker who is their point of contact with the organisation. In consultation with their clients, BGF's caseworkers devise an individual support plan (ISP) tailored to each client's situation and needs. It identifies their priorities, establishes attainable goals and allocates the resources necessary to achieve them.

By the end of the 2009 financial year (FY2009), the majority of our clients had agreed on an ISP with their caseworkers. The results have been improved client outcomes, measurable achievement of client goals and more effective ongoing support.

PROVIDING SERVICES THAT REFLECT CURRENT CLIENT NEEDS

Financial Assistance

Since 1984, BGF has provided financial support to help people directly disadvantaged by HIV. We distribute direct financial assistance to our clients so they can pay for their essential household bills, such as gas and electricity, and life-saving HIV medications. The application of our financial assistance is flexible and based on the individual needs of each client.

As in the previous financial year, the increase in financial assistance was due to the continuing growth of our client base. We continue to see an increasing proportion of our financial assistance being allocated towards the costs of returning to work or study, which illustrates the growing need to support capacity building for our clients.

IMPACT FY2009

- 1457 clients were given financial assistance worth \$469,333 – an increase of \$25,519 from the previous financial year
- The main areas of assistance were help with energy costs, medications, costs of return to work or study and removal costs

Managing Money

In 1997 we launched our financial counselling program. This free and confidential service helps people with HIV to manage their money better and has become one of the organisation's most popular services.

The FY2009 saw an increased demand on our financial counselling service. The impact of the global financial crisis and the consequent economic downturn across Australia led to an increased number of people, both employed and unemployed, seeking help from our Financial Counsellors.

Debts continued to be principally related to rental arrears and credit card debt. This required ongoing involvement by our Financial Counsellors with the Tenancy Tribunal and a range of banks and financial institutions. Our counsellors helped clients to repay and renegotiate their debts, develop personal financial plans that enable them to become financially stable and able to live within a budget, and in the more difficult matters, file for bankruptcy.

An increasing number of clients also sought our assistance with complex financial issues requiring urgent attention. Many of these clients are suffering from poor physical health, significant stress-related anxiety and depression. Following the intervention of our Financial Counselling service, these clients reported greatly improved quality of life and health outcomes.

Major bequest launches the Supported Accommodation Project.

In June 1993, BGF receives a \$500,000 bequest to house people living with HIV. The NSW Department of Housing and Department of Health agree to provide matching grants to develop a supported housing project.

1993

Our Financial Counselling service also manages the No Interest Loan Scheme (NILS®), which helps PLHIV to improve their quality of life through interest-free loans that provide credit for clients to purchase items they would otherwise have gone without. The NILS® Committee approves each loan on a case-by-case basis and repayments are deducted directly from Centrelink payments. The longer-term benefit of our NILS® scheme is that it allows clients to develop both a sense of financial independence and the belief in planning for the future.

IMPACT FY2009

- 260 clients were able to take control of their finances through our Financial Counselling service – a 59% increase from the previous financial year
- 181 clients received No Interest Loans (NILS®) totalling \$109,058 – an increase of \$10,454 from the previous financial year.

Supported Accommodation

Our supported accommodation program was established in 1993 to provide appropriate accommodation for people living with HIV. We provide all the care and support they need to maintain their tenancy and help them to stay in their own home.

Bobby Goldsmith House

Bobby Goldsmith House has been operating for 12 years as a service that enables PLHIV to retain a degree of independence within a supported accommodation environment. All tenants are supported by a BGF caseworker as well as being linked to external case management services and other providers.

While clients reside in BG House on long-term tenancies, they are encouraged to maintain and improve their living skills so that, if their health permits, they can move out and live independently in the community with minimum support.

Floating Care

Floating Care focuses on people living with HIV who have challenging behaviours. These clients need specific support to sustain successful independent tenancies in community housing and gain access to a range of eligible community services.

Floating Care caseworkers helped their clients to improve their independent living and social skills, assisted with their health management skills and the maintenance of their HIV treatment regimes, helped them to develop financial management skills, supported their emotional and mental health needs, and monitored any other ongoing needs.

Community Support Program

The Community Support Program helps people living with HIV who have complex needs or exhibit challenging behaviours. Community Support clients already have secure and affordable accommodation but need additional support in order to remain living independently in the community.

Our Community Support Workers assist clients with daily living tasks such as meal preparation, going shopping, basic cleaning and assisting in their HIV management through medication prompts. They are also on hand to offer the emotional support required to help clients remain active members of their local community.

IMPACT FY2009

- Bobby Goldsmith House housed 10 clients and the Floating Care program housed 21 clients. Without these programs, our clients were at high risk of homelessness.
- Floating Care had a 96% success rate in maintaining stable, independent tenancies.
- The introduction of a centralised Supported Accommodation Intake and Referral process resulted in improved referral and allocation of tenancies across the service.
- BGF's Community Support program provided an average of 40 hours of care per week to our clients.



Prize winners celebrating their success at the 2009 BGF Bake Off

1993

Inaugural Shop Yourself Stupid event.

What began as a fundraising event in some shops and venues in Oxford St grew to include locations in Darlinghurst, Paddington and Newtown and became a key event in the Mardi Gras calendar until 2006. The event will be relaunched in October 2009.

Vocational Counselling and Capacity Building

Positive Futures

By the late 1990s, there was an increasing demand from our clients for support with returning to work, study or volunteering. In response, BGF launched a vocational guidance and counselling program in 1999 (renamed Positive Futures in 2003).

Positive Futures is designed for people who are considering their future options but not yet ready to approach mainstream services. It helps people living with HIV who want to embrace positive change in their lives and create a plan for the future that builds their capacity and self esteem. We provide practical assistance, information, advice and support on how to return to paid work, undertake study or use volunteer work as a way of re-engaging with the community, make informed decisions and set achievable goals.

Phoenix Workshops

In 2004, BGF launched our capacity building workshops (Phoenix Workshops). Our Phoenix Workshop program helps PLHIV feel more optimistic about the future, build confidence, develop resilience and adapt to changed circumstances. It provides information about returning to work or study, learning new skills, finding alternatives to paid work and initiating some other "life change". Workshop participants report that they result in a profound improvement in their health, sense of wellbeing and quality of life.

In FY2009, we expanded our Phoenix Workshop program into regional areas. We conducted a successful capacity-building workshop in the Northern Rivers and launched the new PozQuest course at Bundanoon.

The structure of our Phoenix Workshops also became more flexible. Some clients want to undertake the entire program; others are only interested in specific workshops. Consequently, the workshops were remodelled to enable clients to participate in individual sessions as well as the entire course. The first series of Phoenix Workshops in this revised format took place at the Luncheon Club in late 2008.

IMPACT FY2009

- 149 clients used our Positive Futures services for support with returning to work, study or volunteering – an 11% increase from the previous financial year
- 94 clients received financial assistance for the costs of returning to work or study – a 29% increase from the previous financial year
- 46 clients participated in our Phoenix Workshop program – a 90% increase from the previous financial year

NEW SERVICES AND ASSISTANCE

The AOD Integrated Care Model

Following the success of BGF's alcohol and other drugs (AOD) pilot program last year, a new HIV-AOD integrated care model was created and a new AOD caseworker position was established. Our AOD caseworker works through a collaborative service partnership with the Haymarket Foundation, ADAHPS, HIV Community Team and Positive Central to offer more effective support to PLHIV who have AOD problems and mental health issues and are homeless or at risk of homelessness. The HIV-AOD integrated care model is based on the commitment by all the partnership agencies to achieve shared goals, to establish a clear understanding of each agency's specific roles and responsibilities and to maintain clear communication strategies.

Understanding the specific needs for CALD and indigenous PLHIV

Almost 25% of PLHIV in Australia are from culturally and linguistically diverse (CALD) backgrounds and 20% of new diagnoses are from this group. BGF is seeing an increasing number of referrals for PLHIV from CALD and indigenous backgrounds.

BGF caseworkers continued to work closely with relevant service providers to improve awareness of and access to BGF's services by clients from CALD and indigenous backgrounds. The organisation produced a Plain English Client Handbook, compiled in conjunction with the Multicultural HIV and Hepatitis C Service, which outlines the services BGF provides to PLHIV and how to access these services. The outreach work of BGF's caseworkers and the Client and Community Liaison Officer ensured that our Phoenix Workshops had a higher percentage of CALD participants than ever before. A student project was undertaken to identify the issues and needs of Chinese-speaking PLHIV. The feedback about BGF's services was that the organisation helped significantly with managing financial issues and provided non-judgemental and non-discriminatory emotional support when needed.

The Luncheon Club

The first year of the Luncheon Club's co-management by BGF and ACON has seen it develop from a largely welfare-only service into a health promotion model. It continues to provide services to some of the most disadvantaged PLHIV but now supports their personal and social development by offering social engagement, educational opportunities and the development of life skills. The Luncheon Club has also expanded volunteering opportunities for its clients.

Launch of Glamstand Reserved Seating at the Mardi Gras Parade.

Traditionally, the largest single fundraising event on the BGF calendar, Glamstand has enabled thousands of people to enjoy a great view of the parade from the comfort of their own seat and with their own celebrity compères to call the event.

1994

The changes to the food program were highly successful. The quality of menus at the regular lunches remains consistently high and the free food through the Larder now includes fresh fruit and vegetables. Cooking classes and free shopping excursions have helped clients develop the ability to eat healthily on a low income.

Post-lunch workshops were launched in late 2008. Attendance is voluntary but the number of participants has been increasing. The feedback assessment from participants has been consistently positive. The Luncheon Club continues to foster a strong volunteering tradition among its clients, with many reporting good health and well-being benefits as a result.

BROADENING THE GEOGRAPHICAL PROVISION OF SERVICES AND IMPROVING SERVICE DELIVERY

Client Intake and Assessment

The work of BGF's Client and Community Liaison Officer, combined with improved information and outreach services, meant that our client intake and assessment program continued to expand to meet increasing demand. The main services sought by new clients were financial assistance, financial counselling and assistance with returning to work or study (Positive Futures).

The feedback from our service provider survey was that BGF is considered to be a responsive agency. They value the practical nature of our services and our focus on improved quality of life outcomes for our clients. Consequently, referrals from service providers remain the main explanation for the continued expansion of our client base.

IMPACT FY2009

- 257 new clients registered – an increase in new clients of 18% on the previous financial year

Outreach Program

With over 43% of BGF's clients living outside the inner-Sydney metropolitan area, it is essential for PLHIV in these areas to have effective and equitable access to our services.

The continued expansion of our Outreach activities in FY2009 has built upon the dedicated work of our caseworkers in the previous year. BGF staff visited outer metropolitan services, including The Haven (Western Sydney) and Bigge Park Centre (South West Sydney), and regional service providers and clients in such key areas as the Northern Rivers, Illawarra, Coffs

Harbour, Tweed Valley, Central Coast and the Blue Mountains. The Outreach services provided by our caseworkers included individual consultations, group meetings and workshops.

BGF caseworkers also participated in a partnership outreach project in the Greater Southern Area Health Service which was coordinated by Positive Life and included staff from ACON and Pozhets. Numerous positive outcomes resulted from this project, including service coordination improvements for regional service providers, direct feedback from service providers and clients about access to and gaps in services, and the opportunity for positive people to overcome social isolation by being put in contact with each other.

IMPACT FY2009

- 140 visits by BGF caseworkers to outer metropolitan services – a 130% increase from the previous financial year
- 36 visits by BGF caseworkers to regional centres – a 20% increase from the previous financial year
- Our Outreach program helps clients living outside inner-Sydney metropolitan area to overcome social isolation, enables caseworkers to develop stronger relationships with clients and service providers through regular face-to-face contact, and leads to the development of new projects such as the regional Phoenix Workshops.



The Super Supremes performing at the BGF Glamstand

1995

Changing financial assistance needs.

1995 is the first year in BGF's history that rental assistance was not the largest client expenditure item.

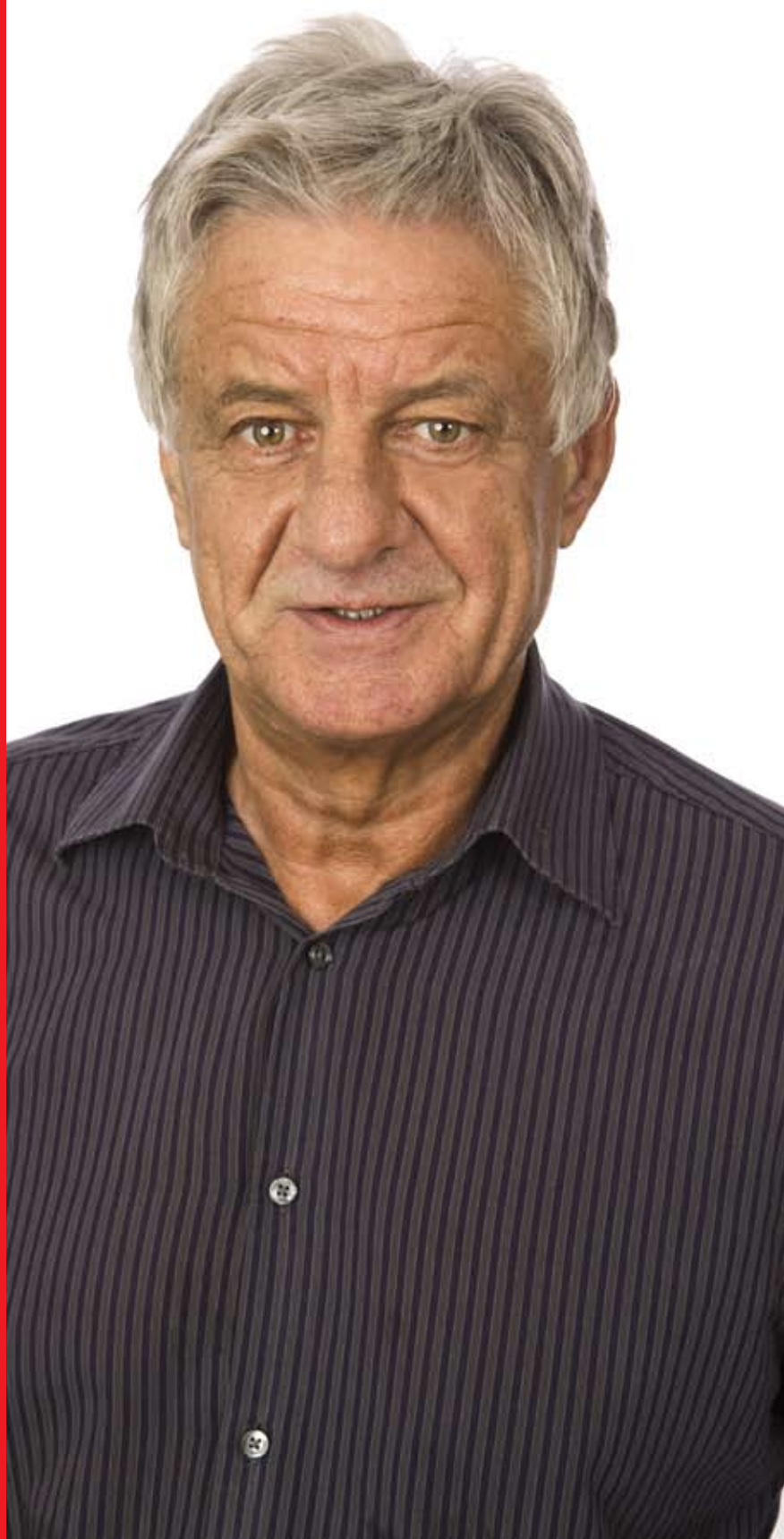
Craig:

"The Financial Counselling program has been offered to BGF clients for the last 12 years. It is one of our most popular services. Not only do we advocate on our clients' behalf but we also help them develop better money management and budgeting habits.

I really enjoy helping our clients to sort out their financial problems and negotiating better outcomes for them. In many cases, I negotiate on their behalf to arrange payment plans and stave off tenancy evictions, cancellation of driver's licences and disconnection of utilities. I find problem solving very rewarding.

Debt-stress and money worries directly impact on the health of people living with HIV. So it is also really rewarding when clients tell me that after resolving their debt problems, their stress levels really decrease and their health has improved."

Craig Doyle
BGF Financial Counsellor



Bobby Goldsmith House opens.

Bobby Goldsmith House has now been operating for 12 years as a medium to long-term residential environment for clients who, because of HIV-related needs, require medium to high level support to maintain independent living. It combines safe and appropriate housing with support services to enable people living with HIV to have a degree of independence while remaining in a supported residential environment.

1997



2. How BGF has developed the knowledge of providing care and support to PLHIV

OUR RESEARCH WORK

The research work undertaken by our organisation provides the essential knowledge that, in turn, underpins the development of the best and most effective care and support programs for PLHIV.

In 2008, BGF undertook research work with our clients by organising an extensive survey and a series of focus groups. The purpose was to follow up on the findings of the 2006 BGF client survey and the impact of the implementation of the new service delivery model. 325 clients completed the survey, which was a response rate of 28%. 139 surveys were completed online and 186 by hard copy.

The results of both the survey and the focus groups were highly encouraging. There was general agreement that the casework model now used by our Client Services team is working well for clients. Service delivery was seen as more effective because caseworkers developed a more personal relationship with their clients. This, in turn, enabled caseworkers to gain a better understanding of each client's needs.

The most valued services were financial assistance, financial counselling, access to the No Interest Loans Scheme (NILS®) and support with return to work. Participants were largely positive about how BGF was now providing financial assistance to clients. Most welcomed the recent changes to financial assistance, believing that it was fairer and reflected how the organisation was moving from supporting a "welfare mentality" to giving more responsibility to clients to manage their own lives.

Regional clients valued the opportunities for face-to-face contact when BGF caseworkers visited their area. They believed it was very important for caseworkers to make regular visits so they could gain an understanding of the specific issues facing regional clients (lack of choice in services, lack of specialist services, stigma about HIV in their communities) and develop relationships with local service providers.

In 2008, BGF also undertook a survey of service providers. The overall response rate was 46% of individual service providers and 63% of service provider organisations. Once again, the results indicated a high level of satisfaction with BGF's services. Financial

assistance was ranked the most valuable, closely followed by financial counselling, access to the No Interest Loans Scheme (NILS®) and Positive Futures / Phoenix Workshops. However, when asked which services would be most effective when delivered locally, financial counselling rated the highest, followed by financial assistance and one-on-one casework.

The foundation has established a research partnership with the National Centre of HIV Social Research and other HIV organisations to explore issues for people with HIV over the next three to five years. This research will play a vital role in understanding adaptation and resilience to a HIV diagnosis. The objective is to investigate these themes in the following domains:

SOCIAL: disclosure, stigma, support

PSYCHOLOGICAL: well-being, adjustment

HEALTH: treatments experience, adherence, side effects, wellness

SEXUALITY: behaviours and practices, identity

ECONOMIC: finances, employment

IMPACT FY2009

- 88% of client survey respondents consider BGF's services to be either very good or excellent
- 83% of client survey respondents consider BGF's services to be a significant source of support
- 96% of outer metropolitan and regional client survey respondents were either satisfied or extremely satisfied with their contact with BGF staff during Outreach visits
- 51% of client survey respondents identified the casework relationship as being a valued part of their service provision
- 67% of HIV sector service providers believe BGF's Outreach service to outer metropolitan and regional centres is either effective or very effective
- 70% of HIV sector service providers believe BGF is effective or somewhat effective in meeting the needs of people from CALD backgrounds

1997

Financial Counselling service launched.

This new service was another indicator of how the nature of the HIV crisis had changed. As more clients looked forward to longer lives, the need to take control of their finances became increasingly important. It is now one of BGF's most popular services.

BGF'S ACCREDITATION PROCESS

Financial and staff resource limitations meant that the organisation was unable to commence the accreditation of its client services programs.

Consequently, the full development of BGF's accreditation and program review will now be undertaken during the 2009-10 and 2010-11 financial years.

Our client services programs are all monitored by other health agencies and service providers with whom partnerships exist. Specifically:

- Our Financial Counsellors are accredited with the Financial Counsellors' Association of NSW. BGF liaises with other accredited agencies to ensure compliance and current knowledge across areas relating to taxation, superannuation, bankruptcy and relevant legislation
- The NILS® program, which operates in conjunction with the Financial Counselling program, is also required to report each year to the National NILS® Coordinating Association
- Phoenix Workshops are evaluated after each weekly session. Informal feedback from clients has also resulted in a planned review of the workshops
- Annual reports detailing our services and client outcomes are presented to NSW Health



BGF Bake Off judge Matthew Mitcham

"When I was President of BGF in the 1990s, the main issues were sustainability, resources and the fact that clients were living longer and therefore needed extended support. We went into fundraising hyperdrive, we bought the Bobby Goldsmith House and we secured additional funding from the Government.

I believe the Supported Housing Project and Client Counselling are now the Foundation's priorities. With clients continuing to live longer and enjoying more productive lives, the necessity of the Foundation's work has never been more important."

Glen Lehman
Former BGF President

Launch of the Friends of BGF program.

The Friends program was launched to encourage regular committed individual giving from supporters. It has proven to be a cost-effective fundraising program that allows BGF to plan for more effectively for the future.

1998

3. How BGF has built a capable organisation

HOW BGF HAS BUILT CAPACITY IN ITS STAFF TEAM AND INFRASTRUCTURE

The Bobby Goldsmith Foundation is committed to building the capacity of our staff. The ongoing training of our staff provides a strong base for them to work more holistically with clients while simultaneously applying the principles of case management in their day-to-day work.

All BGF staff have formulated annual workplans and performance reviews based around the Strategic and Operational Plans. Our organisation has identified the specialist training required for each role and created individual training plans to ensure that the appropriate personal development process for each staff member takes place.

During FY2009, our client services team undertook courses in Mental Health First Aid, St John's First Aid, General AOD Training, HIV Medicine, and Domestic Violence. One staff member graduated in the Certificate IV in AOD Case Management from TAFE and others completed courses in Project Management, Time and Stress Management and Financial Counselling.

We recognise that our staff operate in an emotional and often challenging work environment. The workplace training that BGF provides equips them to better manage these challenges appropriately and continue supporting their clients in an effective and sensitive manner.

IT DEVELOPMENT

An efficient information technology environment is crucial to our ability to deliver the best possible support and services to clients, staff and supporters. The foundation's IT strategy facilitates our growing range of services by maintaining the security of electronic information, supporting a more holistic view of client interactions and enabling us to communicate effectively with clients and partners.

During FY2009, BGF continued to improve and update the Client Management Systems. In particular, we continued to enhance the Galaxy database's functionality and reporting capabilities so

as to improve internal reporting tools and analysis of data. The provision of donated server software and licensing enabled BGF to implement a disaster backup system that will ensure continued business in the event of catastrophic system failures. The organisation also undertook regular maintenance to our internal IT infrastructure to meet our organisational requirements, as well as continuing to provide the technology expertise required to support initiatives such as enhanced website functionality and in-house systems. Planning has also commenced to undertake core IT infrastructure upgrades in the near future.

THE GOVERNANCE OF BGF

The Board is working towards international best practice for governance, both community and corporate. Its governance framework promotes effective and collaborative teamwork, making decisions on the future strategic direction of the organisation whilst monitoring the management team's implementation of the strategy.

As part of its governance responsibilities, the Board has considered effective structures, systems, policies and strategies, in a manner that encourages openness, integrity, trust and mutual confidence.

It demonstrates that all members of the board are able to contribute effectively to discussions and decision-making and can see that their contributions are heard and valued by the Chair and other board members.

It also demonstrates that the board is working in partnership with the management team whilst upholding the values of diversity, equality, trust, prudence and duty of care in leading the organisation forward.

This framework enables the board to demonstrate that it is shaping the direction of the charity and monitoring their progress towards achieving the agreed vision and mission.

Further, it demonstrates that the board is working in partnership with its stakeholders through consultation and communication with its funders, donors, employees, volunteers, community and beneficiaries.

1998

M·A·C AIDS Fund becomes a regular supporter of BGF.

Through the M·A·C AIDS Fund, M·A·C Cosmetics has supported BGF since 1998 with donations totalling over \$1,000,000.

BOBBY GOLDSMITH FOUNDATION BOARD



Fergus Kibble

President

Appointed: 24 October 2005

Appointed President: 30 October 2006

Board meetings attended: 10/11

Fergus has been a member of the Bobby Goldsmith Foundation Board since 2005. Fergus is Hill & Knowlton Australia's General Manager Consumer & Brand, and has 20 years' commercial experience in consumer marketing, advertising and business management across a number of industries in Australia. He has also lived and worked in England and Japan. During 2002-04, as part of ongoing professional development, Fergus studied Law full time at Sydney University, graduating with First Class Honours. He is currently studying for his MBA at the Australian Graduate School of Management.



Tracey Hamilton

Vice-President

Appointed: 30 October 2006

Appointed Vice President: 30 July 2007

Board meetings attended: 10/11

Tracey is a marketing and sales professional, with expertise in Brand Development, Marketing Strategy, Retail Marketing and Category Management. She commenced her career in FMCG as a Marketing Graduate at Johnson & Johnson. This led to Senior Product Management and Marketing Management roles in National Foods and Diageo. She then joined Telstra in 2001, as Marketing and Category Manager for the Telstra Shop Network and progressed to manage marketing for all Retail Channels. Tracey then moved into a number of strategic roles and Head of Marketing positions for companies such as Starbucks Australia and Michel's Patisserie. Returning to Telstra, Tracey is now working in Channel Services for Telstra's Business Division.

Tracey has completed an Executive MBA at the Australian Graduate School of Management. She is actively involved in the community, volunteering for bushland regeneration and her local Community Fire Unit.



Damien Hodgkinson

Treasurer

Appointed: 24 November 2008

Appointed Treasurer: 27 April 2009

Board meetings attended: 6/7

Damien is a Chartered Accountant and partner at KPMG. He began his career in corporate insolvency with Arthur Young (Ernst & Young) in Melbourne in 1988 before moving to Sydney with boutique insolvency advisers Ferrier Hodgson. In 1996 he relocated to Hong Kong where he was a senior partner of one of Asia's largest corporate restructuring firms, RSM Nelson Wheeler, where he oversaw the restructuring of Akai Electric Japan, and OMC Asia (Johnson & Evinrude). Since returning to Australia in 2003, he has advised a number of not-for-profit organisations on director liability issues and restructuring as well as acting as Treasurer of the Glitter Charity Ball which raised funds for Breast Cancer Network Australia and the Royal Women's Hospital Melbourne.



Martin Walsh

Treasurer (Resigned)

Appointed: 27 November 2006

Appointed Treasurer: 30 July 2007

Resigned as Treasurer: 27 April 2009

Board meetings attended: 10/11

Martin is a barrister who practices in building and general commercial and contractual disputes in New South Wales. After completing a Bachelor of Laws at the University of Sydney in 1992, Martin started his career as Legal Counsel to the NSW Division of the Housing Industry Association (HIA), where he soon rose to Chief Executive of the ACT Division, then in 1999, Regional Director of HIA in South Australia and the Northern Territory. Since leaving HIA in early 2000, Martin has practised as a barrister. In 2009, Martin was elected President of the HIA in NSW, chairing the NSW Regional Executive Committee of HIA, a cross-portfolio body within HIA NSW that deals with planning, land supply, housing affordability, education, training and taxation policy issues.

Floating Care – Supported Accommodation Initiative.

This service was established in partnership with a number of support agencies to help HIV positive people find and maintain tenancies. It has developed into an essential service to help BGF clients with complex needs to regain control of their lives.

1999

BOBBY GOLDSMITH FOUNDATION BOARD continued



Alan Kuczynski

Secretary (Resigned)

Appointed: 30 October 2006

Appointed Secretary: 30 July 2007

Resigned from Board:

24 November 2008

Board meetings attended: 3/4

Alan is a business and marketing consultant with more than 20 years' experience in the marketing and communications industries. He began his marketing career at Cadbury, later moving to Nabisco, where he later became Marketing Director. In 1985, he started Australia's first integrated marketing communications agency, Kuczynski & Zeigler. It was later sold to advertising agency DDB, and Alan was appointed Director of Integrated Communications for DDB, as well as Executive Director of Rapp & Collins. In 1995, he acquired APM Training Institute, which he sold in 2007. Alan is a past board member of the Australian Marketing Institute, the Australasian Promotion Marketing Association and the NSW Sports Federation. He is a leader and facilitator of the Youth Insearch Foundation, and a trainer for the Oasis Youth Support Group.



Howard Glenn

Secretary

Appointed: 28 May 2007

Appointed Secretary: 24 November 2008

Board meetings attended: 9/11

Currently working on transport reforms, Howard has held several executive roles within the NSW and Commonwealth Governments, specialising in bringing business, government and the community sector together to cooperate on complex policy and program reforms. This has included the establishment of the reconciliation process; the modernisation of Australia Day celebrations and awards; various transport initiatives; and a range of human rights and social policy issues. Howard has held key roles in social justice and public sector campaigns, and has been involved since the late 1970s in community sector organisations for education, human rights, international aid and disarmament. He led a major national coalition for refugee reforms from 2001 to 2004, and has actively contributed to initiatives to put sexual orientation and gender identity on the international human rights agenda.



Bill Bowtell

Appointed: 7 May 2007

Board meetings attended: 8/11

Currently the Director of the HIV/AIDS Project at the Lowy Institute, Bill is also Executive Director of Pacific

Friends of the Global Fund to Fight AIDS, Tuberculosis and Malaria. Pacific Friends was established in 2008 with the support of the Bill and Melinda Gates Foundation and the Lowy Institute for International Policy to raise awareness of the impact of the three diseases on the Pacific region, and to increase funding and support for the Global Fund.

Bill Bowtell was senior advisor to the Federal Health Minister from 1983-87. During this time, he played a central role in implementing Medicare and was one of the key architects of Australia's successful and well-regarded response to HIV/AIDS. Bill has continued to maintain a close interest in the HIV/AIDS epidemic. He was the President of the Australian Federation of AIDS Organisations in 1992-93, a trustee of the AIDS Trust of Australia for several years and has been a member of many HIV/AIDS national bodies, including the National Advisory Council on AIDS (NACAIDS). Bill was also a senior political advisor to Prime Minister Paul Keating from 1994-96.



Malcolm Leech

Appointed: 24 November 2008

Board meetings attended: 6/7

Malcolm is the current nominee of Positive Life NSW to the Board of the Bobby Goldsmith Foundation. Malcolm

has served on the Board of Positive Life NSW for three years. He has 30 years' experience working in the performing arts including stage management, producing, presenting and running venues. He has also served on the Board of the AIDS Action Council for the ACT (as Vice President and then President), Jigsaw Theatre Company (Vice President), Canberra Arts Marketing (Vice President), Australasian Performing Arts Centre's Association (Treasurer), Incorporation of NSW and ACT Performing Arts Centre's Association, and CarriageWorks (Chair of the Finance Sub Committee).

1999

Positive Employment Service Pilot Scheme.

Positive Employment Support (PES) was a pilot project to enable HIV positive people to re-enter employment or prepare for a change in employment. The pilot was a success and the program (later renamed Positive Futures) has become an important component of BGF's services.



Rob Lake

Appointed: 29 May 2006

Resigned from Board:
24 November 2008

Board meetings attended: 2/4

Rob was the nominee of Positive Life NSW to the Bobby Goldsmith Foundation Board from 2006-2008. Rob has more than three decades' experience working as a volunteer in the Wellington, NZ and Sydney community sector. He has worked in organisations including ACON, Fairfield Family Resource Centre, People with Disability Australia and NSW Ministry of Transport. Between 1997 and 2003, he was a Board Member of the NSW Council of Social Services (NCOSS). From 2002-2007, Rob was the Convenor of the Care and Support Portfolio for NAPWA, the National Association of People living with HIV/AIDS. He has also been a member of the NSW Disability Advisory Council. Rob is the CEO of Positive Life NSW and a previous President of the organisation.

Graeme Head

Appointed: 24 November 2008

Board meetings attended: 3/5

Currently the Director General of the Department of Services, Technology and Administration, Graeme is a senior public servant who has extensive experience in policy development, regulatory reform, infrastructure development and the design and implementation of a wide range of environment protection measures. Graeme joined the Department of Services, Technology and Administration in late 2008 from the NSW Department of Premier and Cabinet, where he was Deputy Director General, leading the Department's Performance Review Unit. Prior to this, Graeme was the CEO of the Sydney Catchment Authority and Deputy Director General of the Environment Protection Authority. In the mid-1980s, Graeme was the first education officer with ACON. He worked in several HIV/AIDS-related roles over a five-year period.

Finance Committee

Fergus Kibble

Martin Walsh

Damien Hodgkinson

Bev Lange

Jennifer Nairne (PKF)

Esther Dunford (PKF)

Carlton Oldfield (PKF)

Investment Committee

Fergus Kibble

Martin Walsh

Bev Lange

Jennifer Nairne (PKF)

Esther Dunford (PKF)

Carlton Oldfield (PKF)

Bev Lange

CEO in Attendance

Board meetings attended: 10/11

Esther Dunford

Company Accountant – PKF in Attendance

Board meetings attended: 2/11

Bill Sweeney

Company Accountant – PKF in Attendance

Board meetings attended: 1/11

The Ratten Fund.

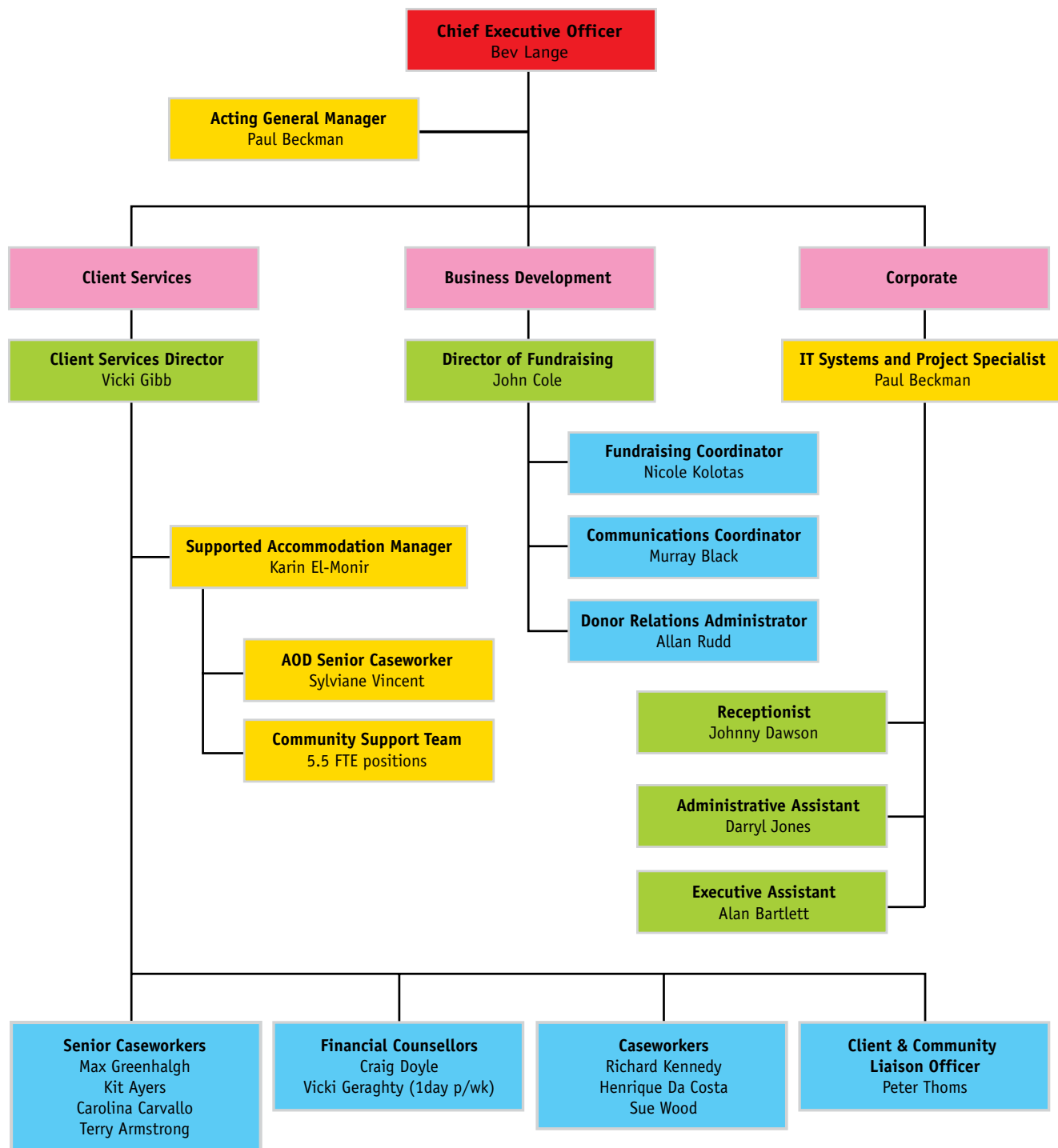
Created from a generous bequest by the late Victor Ratten, the fund made one-off grants from \$50-\$5,000 to people living with HIV for self-development and self-improvement initiatives.

Income from fundraising, grants and donations pass \$2 million.

2000



Organisational Chart



2002

New Patrons.

The Hon. Justice Michael Kirby and his partner Johan van Vloten become Patrons of the Bobby Goldsmith Foundation. They have shown unstinting support for BGF by remaining Patrons to this day.

Kim:

"I was totally unprepared for the HIV diagnosis that changed my life. I became ill and my life spiralled out of control. I was physically devastated by HIV but I also felt depressed and emotionally isolated.

My BGF caseworker exhibited an amazing amount of empathy and understanding. Through BGF's Financial Counsellor, I managed to sort out numerous financial problems. I joined the Phoenix Workshop program, which helped me to get on with the everyday job of living. I would have been lost without BGF's commitment and support.

Now that my health has improved, I'm proud to be able to give something back to BGF by volunteering in their office. BGF's support, expertise, professionalism and friendship is simply invaluable."

Kim

BGF client



Introduction of the No Interest Loan Scheme (NILS®).

BGF's No Interest Loans Scheme® offers clients interest-free loans to buy essential new appliances, furnishing and household items. Clients can also use NILS® loans for the costs of training and education.

2003

4. How BGF ensures that the organisation is financially sustainable

Financial sustainability and stability remains an essential focus of the Bobby Goldsmith Foundation to achieve its long-term planning goals. While the worst impacts of the global recession have not been felt in Australia, the effect on our investment portfolio was significant and led the Investment Committee to focus on an even more conservative investment program until equity markets began to stabilise in the last quarter of FY2009. As the Treasurer's Report explains, in an environment where charitable donations are falling, the key focus for FY2009 and FY2010 will be better management of our services to reduce service costs without impacting service delivery.

THE RESPONSIBLE FINANCIAL MANAGEMENT OF BGF

The Bobby Goldsmith Foundation's accounting continues to be contracted out to external consultants PKF Chartered Accountants. PKF continues to work closely with BGF to provide accurate and timely financial information to help management and the Board make informed business decisions. PKF also provides assistance to ensure BGF complies with its financial, legal and statutory requirements.

PKF continues to support the Galaxy Client Management Database by integrating accounting software with the database, which helps the foundation provide financial assistance to clients in a timely manner.

PKF continues to work closely with BGF to implement the strategic plan and has developed long-term forecasts to assist BGF in managing the implementation and assessing the performance of their strategic direction.

PKF attended all finance committee meetings during FY2009 and Board meetings as required.

IMPACT FY2009

- 8843 transactions were processed, with 66% of suppliers and clients being paid electronically, an increase on last year of 8%.

Fundraising Activity

The revenue derived from fundraising, along with grants received from NSW Health, underpins the very existence of the Bobby Goldsmith Foundation. Our diverse revenue sources not only allow us to provide assistance to our clients but they also allow us to undertake strategic planning for the creation and development of future programs.

The FY2009 was a challenging one for fundraising. The impact of the global financial crisis and the consequent economic downturn across Australia saw donation income drop significantly in the charity and not-for-profit sector. In light of this, the Bobby Goldsmith Foundation was pleased that we achieved relatively successful fundraising results. The foundation's fundraising activities continue to generate substantial revenue for our clients.

The other significant development in BGF's fundraising area was the development and adoption of a new fundraising strategy. Our new relationship fundraising strategy is based on the Xpotential model of the donor pyramid. We have mapped our fundraising programs across the Donor Pyramid element to ensure that each of them has a coherent strategy that is aligned with our strategic plan.

BGF Fundraising program	Pyramid element
Events	Attracting supporters/volunteers
Appeals	First gifts
Regular giving program (Friends)	Renewals
Major gifts	Large annual gifts
Trusts and Foundations	Large annual program-related gifts
Corporate partners/sponsors	Large annual gifts
Bequests	Bequests

Events have always been at the core of the Bobby Goldsmith Foundation. The organisation remains a highly successful organiser of events that attract thousands of supporters to the Foundation and our cause. In line with our Strategic Plan, we have improved production standards of our events and continually refined them so they become better designed and targeted. A new events strategy has been developed for implementation in the 2009-10 financial year.

Our direct mail appeals and Friends regular giving program continue to be a cornerstone of our fundraising activities. Increasingly, the organisation's fundraising messages aim to connect current and potential donors to the daily challenges facing PLHIV and the impact of BGF's client services programs. For instance, our Winter Appeal told the story of a former BGF donor and volunteer who is now a client and how BGF helped to transform his life after he was diagnosed with HIV.

The Friends program is particularly valuable for the organisation as it is our most cost-effective fundraising activity. Our Friends give a long-term commitment to making regular donations that BGF can rely on. This ongoing support allows us to plan more effectively for the long-term support and care of our clients. The new fundraising strategy has recognised its importance by establishing a new role of Donor Relations Administrator to oversee the program and creating a new donor care program.

Our strategy has also identified new fundraising channels for the organisation to develop in the near future. Major Gifts and Bequest programs are in preparation, with the aim of nurturing closer relationships with key donors and improving the consistency of revenue from these sources. BGF has also implemented a more robust and systematic method in approaching Trusts and Foundations for philanthropic giving for our programs.

In the long term, we believe that investing greater resources in these new areas while continuing our existing fundraising programs will yield strong results for the organisation and our clients.

Government Support

In FY2009, the Bobby Goldsmith Foundation received one non-government organisation (NGO) grant of \$1,150,900 from the South Eastern Sydney and Illawarra Area Health Service (SESIAHS). The foundation also received a separate grant of \$109,203 from the SESIAHS specifically for the new AOD program. BGF submits annual reports about our services to the SESIAHS as a condition of receiving this grant.

This annual grant covers our staff costs and other on-costs. Without it, BGF would not be able provide the range of services to the diverse, and often marginalised, PLHIV community across NSW including:

- implementing a more consistent and comprehensive intake and assessment process which has seen a further 18% increase in new clients in the FY2009
- supporting the HIV health management regime needed by clients compromised by ongoing ill health, mental health issues and AOD problems
- providing capacity-building services that encourage clients to rebuild their lives
- developing our Outreach program in Western Sydney and regional NSW
- developing our specific services aimed at CALD and indigenous communities

IMPACT FY2009

BGF raised \$1,374,496 through its fundraising activities	
\$134,867 was donated to BGF by the M·A·C AIDS Fund	
\$54,387 was raised through the 2009 Winter Appeal (\$47,982 in FY2009 and \$6,405 in FY2010), \$17,009 more than was raised through the previous Winter Appeal	
\$425,789 was raised through BGF's events program	
\$111,658 was raised through BGF's Friends regular giving program	
\$249,943 was received in Bequest income	

New logo and tagline adopted.

The new BGF logo and tagline of "practical emotional financial support" was designed to reflect the support BGF has provided for over 20 years.

2005

5. How BGF has augmented its reputation and support

DEVELOPING THE BGF BRAND

The Bobby Goldsmith Foundation was born out of the real needs of people living with HIV. Since 1984, the BGF brand has been associated with this man, his name, his mates and the care that they gave.

However, the brand is more than the man or the organisation. It is a symbolic embodiment of everything we do. It is a statement of the beliefs, values and commitment to the people that make the Bobby Goldsmith Foundation.

Strong brands build an emotional connection with their stakeholders. The stronger the trust and connection between our brand and all those that it touches, the greater our ability to achieve our objectives.

COMMUNICATIONS ACTIVITY

The brand development work undertaken in the previous year has ensured that BGF's marketing and communications materials have developed a design consistency that better reflects our brand.

Our client communications activity continues to respond to the desire of our clients for better communication with them. We produced three new client services materials: a poster, tear-off flyer notepads and a Client Services Handbook, which outlined the services BGF provides to people living with HIV (PLHIV) and how to access these services. All of these materials were compiled in conjunction with the Multicultural HIV and Hepatitis C Service (MHAHS) to ensure they met Plain English guidelines. After being distributed widely to service providers, they were instrumental in increasing the numbers of new clients to the organisation.

The feedback from clients about *Positive Links* (our client newsletter) remains very positive. One article about the National Australia Bank's low-interest Step Up loans generated enormous interest from our clients and led to numerous successful applications. The Online Forum, our internet peer support service, has been integrated into the SameSame.com.au website. Joining forces with one of Australia's leading gay and lesbian websites has improved the functionality and content of the forum.

For our supporters, we continued to produce *Positive News* (supporter newsletter) and to send out regular e-news bulletins through the Campaign Master system. During 2008-09, our PR work was shared between an external PR agency (mainstream media) and BGF staff (gay and lesbian community press). As a result of our work, the extent of press coverage for the foundation's work, especially our events, was excellent.

RECOGNISING OUR VOLUNTEERS

The Bobby Goldsmith Foundation was created by community volunteers so the concept of volunteering remains at centre of our work.

Our events, in particular, rely heavily on the work of dedicated volunteers who generously donate their time and expertise to help them run smoothly. In the BGF office, volunteers are used to support general administrative tasks. Volunteers complete an induction process and are given training where necessary. Students on placement with BGF have also assisted with the program.

Client volunteers continued to help with the regular mail-outs for our appeals and newsletters, distributing promotional posters and flyers for our events and maintaining the Online Forum.

The Bobby Goldsmith Foundation would like to express a huge thank you to our valued team of volunteers.

2005

New TAFE supported housing course.

BGF and TAFE develop a new TAFE course for workers in supported housing environments: the Skills for Housing Support Workers course.

Treasurer's Report

This has been a year of significant financial change for BGF as the Australian economy was buffeted by the global financial crisis, and the competition for community financial support increased.

Over the last two years, donations to BGF have declined in revenue by 29.8% to \$2,521,812. At the same time, both the demand for and the type of service BGF offers has increased.

While BGF has benefited from some significant bequests over the last five years, it still needs to raise \$4.6m per year to fund its existing services and support its community and client programmes. This cannot be done without your community support.

In FY2009, the Board made a strategic decision not to reduce services despite the significant decline in community support, which has resulted in the current deficit of \$783,401.

At the same time, we also made the decision to write back to retained earnings \$1,825,539 in reserves, which were made up of grant monies recorded prior to 2002. These grants were over six years old and statute barred, which we considered to be expended in the year or year after they were received and should have been brought to account as income at the time. This was an accounting adjustment only and has not impacted services.

However, it is the duty of the Board to ensure that the operations of BGF remain financially sustainable in the future. As such, it remains a core strategy of the Board that the operations of BGF reach a sustainable position within the next two years, either by increasing our fundraising through community support, or by reducing our administrative costs.

While FY2009 has been a financially challenging year for the organisation, it is in this type of environment that we are forced to examine our core purposes and our activities to ensure that we are operating as efficiently as possible, and that each dollar we raise reaches our clients and fulfils their requirements.

For FY2010 this has meant some critical changes to our budget, as we focus on client needs and look to reduce costs by streamlining the way we provide our services. These changes will ensure that BGF continues to expand and develop its services to meet our clients' changing needs.



Damien Hodgkinson

Treasurer

Bobby Goldsmith Foundation

New three year Strategic Plan adopted.

The transformation of BGF's operations that has resulted from the ongoing implementation of the Strategic Plan is ensuring the care and support we provide continues to meet our clients' evolving needs.

2006

Summarised Financial Statements

SUMMARISED FINANCIAL INFORMATION PREPARED FROM THE AUDITED FINANCIAL REPORT FOR THE YEAR ENDED 30 JUNE 2009

BOBBY GOLDSMITH FOUNDATION INC

INCOME STATEMENT FOR THE YEAR ENDED 30 JUNE 2009

	2009	2008
	\$	\$
Operating revenue	2,271,669	2,537,566
Bequests	249,943	1,057,723
Total revenue	2,521,612	3,595,289
Employee benefits expense	(1,453,312)	(1,242,036)
Depreciation and amortisation expenses	(47,402)	(46,808)
Client support and care	(469,333)	(443,814)
Other expenses	(1,334,966)	(2,117,166)
Finance costs	-	-
Profit before income tax	(783,401)	(254,535)
Income tax expense	-	-
Profit attributable to members	(783,401)	(254,535)

CASH FLOW STATEMENT FOR THE YEAR ENDED 30 JUNE 2009

	2009	2008
	\$	\$
CASH FLOWS FROM OPERATING ACTIVITIES		
Receipts from grant, bequest, sponsorships, supporters and investments	3,496,234	3,420,833
Payments to suppliers and employees	(2,781,562)	(3,027,972)
Dividends received	71,032	165,519
Interest received	107,379	33,870
Net cash provided by operating activities	893,083	592,250
CASH FLOWS FROM INVESTING ACTIVITIES		
Net proceeds (purchase) from (of) investments	(315,041)	(501,363)
Purchase of property, plant and equipment	(14,168)	(47,013)
Net cash used in investing activities	(329,209)	(548,376)
CASH FLOWS FROM FINANCING ACTIVITIES		
Repayment of borrowings	(1,448,812)	-
Proceeds from borrowings	-	1,448,812
Net cash (used in) provided by financing activities	(1,448,812)	1,448,812
Net increase in cash held	(884,938)	1,492,686
Cash at beginning of financial year	1,626,142	133,456
Cash at end of financial year	741,204	1,626,142

2006

Introduction of the case management service delivery model.

In this model, each client is allocated to a specific BGF caseworker. Together, they devise an individual service plan tailored to the client's needs. The results are improved client outcomes and more effective ongoing support.

BALANCE SHEET AS AT 30 JUNE 2009

	2009	2008
	\$	\$
ASSETS		
CURRENT ASSETS		
Cash and cash equivalents	741,204	1,626,142
Trade and other receivables	559,446	2,002,964
Inventories	5,306	18,426
Financial assets	2,255,322	2,016,637
Other current assets	16,629	8,177
TOTAL CURRENT ASSETS	3,577,907	5,672,346
NON-CURRENT ASSETS		
Property, plant and equipment	973,991	1,007,225
TOTAL NON-CURRENT ASSETS	973,991	1,007,225
TOTAL ASSETS	4,551,898	6,679,571
LIABILITIES		
CURRENT LIABILITIES		
Trade and other payables	141,105	86,254
Provisions	139,084	97,789
Short-term financial liabilities	-	1,448,812
Other current liabilities	48,268	46,689
TOTAL CURRENT LIABILITIES	328,457	1,679,544
NON-CURRENT LIABILITIES		
Long-term provisions	20,074	13,259
TOTAL NON-CURRENT LIABILITIES	20,074	13,259
TOTAL LIABILITIES	348,531	1,692,803
NET ASSETS	4,203,367	4,986,768
EQUITY		
Reserves	520,314	2,345,853
Retained earnings	3,683,053	2,640,916
TOTAL EQUITY	4,203,367	4,986,768

These reports are summarised versions of the income statement, balance sheet and cash flow statement. Copies of the 2008-2009 audited statutory accounts can be obtained from the Committee.

Launch of new client communications initiatives.

Two new client communications services were initiated to enable BGF to communicate more effectively and regularly with our clients: **PositiveLinks**, our client newsletter, and the BGF Online Forum, our internet peer support service.

2007



INDEPENDENT AUDIT REPORT TO THE MEMBERS OF BOBBY GOLDSMITH FOUNDATION INCORPORATED

Report on the Financial Report

We have audited the accompanying summarised financial report of the Bobby Goldsmith Foundation Inc., comprising the summary balance sheet as at 30 June 2009, the summary income statement and the summary cash flow statement for the year then ended, which was derived from the financial report of Bobby Goldsmith Foundation Inc for the year ended 30 June 2009. We expressed an unmodified auditor's opinion on that financial report in our auditor's report dated 4 November 2009.

Committee's Responsibility for the Financial Report

The committee of the association are responsible for the preparation and presentation of the summarised financial report in accordance with Australian Accounting Standards (including the Australian Accounting Interpretations) and the Associations Incorporation Act 1984 (NSW).

Auditor's Responsibility

Our responsibility is to express an opinion on the summarised financial report based on our procedures, which were conducted in accordance with Australian Auditing Standards. These Auditing Standards require that we comply with relevant ethical requirements relating to audit engagements.

Auditor's Opinion

In our opinion, the financial information reported in the summarised financial report is consistent, in all material aspects, with the financial report from which it was derived. For a better understanding of the scope of our audit, this auditor's report should be read in conjunction with our audit report on the financial report.

Walker Wayland nsw

Walker Wayland NSW
Chartered Accountants

Dated at Sydney on this the 4th day of November 2009

A S Roger

A S Roger
Partner

SUMMARISED FINANCIAL INFORMATION PREPARED FROM THE AUDITED FINANCIAL REPORT FOR THE YEAR ENDED 30 JUNE 2009

SUPPORTED HOUSING PROJECT INC

INCOME STATEMENT FOR THE YEAR ENDED 30 JUNE 2009

	2009	2008
	\$	\$
Revenue	349,214	403,110
Employee benefits expense	(299,966)	(343,317)
Depreciation and amortisation expenses	-	-
Other expenses	(49,248)	(59,793)
Profit before income tax	-	-
Income tax expense	-	-
Profit (loss) attributable to members of the Association	-	-

BALANCE SHEET AS AT 30 JUNE 2009

	2009	2008
	\$	\$
ASSETS		
CURRENT ASSETS		
Cash and cash equivalents	812	1,990
Trade and other receivables	28,281	33,165
TOTAL CURRENT ASSETS	29,093	35,155
TOTAL ASSETS	29,093	35,155
LIABILITIES		
CURRENT LIABILITIES		
Trade and other payables	15,810	12,868
Provisions	9,926	20,913
TOTAL CURRENT LIABILITIES	25,736	33,781
NON-CURRENT LIABILITIES		
Long-term provisions	3,357	1,374
TOTAL NON-CURRENT LIABILITIES	3,357	1,374
TOTAL LIABILITIES	29,093	35,155
NET ASSETS	-	-

CASH FLOW STATEMENT FOR THE YEAR ENDED 30 JUNE 2009

	2009	2008
	\$	\$
CASH FLOWS FROM OPERATING ACTIVITIES		
Receipts from customers and sponsorships	355,764	407,232
Payments to suppliers and employees	(356,942)	(406,562)
Net cash provided by operating activities	(1,178)	670
Net increase in cash held	(1,178)	670
Cash at beginning of financial year	1,990	1,320
Cash at end of financial year	812	1,990

These reports are summarised versions of the income statement, balance sheet and cash flow statement. Copies of the 2008-2009 audited statutory accounts can be obtained from the Committee.

Launch of AOD and mental health pilot program.

A pilot program was launched to offer more effective support to BGF clients with significant alcohol and other drugs (AOD) issues and mental health diagnoses.

2008



INDEPENDENT AUDIT REPORT TO THE MEMBERS OF SUPPORTED HOUSING PROJECT INC.

Report on the Financial Report

We have audited the accompanying summarised financial report of the Supported Housing Project Inc., comprising the summary balance sheet as at 30 June 2009, the summary income statement and the summary cash flow statement for the year then ended, which was derived from the financial report of Supported Housing Project Inc. for the year ended 30 June 2009. We expressed an unmodified auditor's opinion on that financial report in our auditor's report dated 4 November 2009.

Committee's Responsibility for the Financial Report

The committee of the association are responsible for the preparation and presentation of the summarised financial report in accordance with Australian Accounting Standards (including the Australian Accounting Interpretations) and the Associations Incorporation Act 1984 (NSW).

Auditor's Responsibility

Our responsibility is to express an opinion on the summarised financial report based on our procedures, which were conducted in accordance with Australian Auditing Standards. These Auditing Standards require that we comply with relevant ethical requirements relating to audit engagements.

Auditor's Opinion

In our opinion, the financial information reported in the summarised financial report is consistent, in all material aspects, with the financial report from which it was derived. For a better understanding of the scope of our audit, this auditor's report should be read in conjunction with our audit report on the financial report.



Walker Wayland NSW
Chartered Accountants

Dated at Sydney on this the 4th day of November 2009



A S Roger
Partner

Launch of the new PosQuest course.

An initiative of BGF and Petrea King's Quest for Life Foundation, the PosQuest course is a residential program designed for people living with HIV who are seeking ways of managing the challenges caused by their chronic illness. It provides compassionate support as well as practical self-help techniques and strategies that complement people's medical treatment.

Acknowledgements and Thank You

PATRONS

- The Hon. Michael Kirby and Johan van Vloten
- Todd McKenney

HONORARY SOLICITORS

Makinson and d'Apice, which have provided pro bono advice and assistance to BGF since it was founded.

BOBBY GOLDSMITH FOUNDATION FRIENDS AND DONORS

We need Friends like you; you really do make a difference to those living with HIV. Friendship has been a long-standing foundation of BGF, it is what we're based on. Bobby Goldsmith Foundation Friends make a huge contribution to our organisation and to our clients; not only financially, but by making an ongoing commitment to what we stand for and allowing us to count on for regular support.

Thank you to all of our Friends and donors who contributed so much to enable our practical, financial and emotional support of people living with HIV in NSW.



IN MEMORIAM – JAMES FRASER

It was with great sadness that we announced the sudden passing of James Fraser on Monday 17 November 2008.

James's background and work within the HIV community in the UK,

especially with the Terrence Higgins Trust, equipped him well for continuing to work in this area when he moved out to Australia. Initially working in the sector as a volunteer, James joined the Bobby Goldsmith Foundation staff team in 2004. He started out as a Housing Support Worker at BG House. Then he moved into the main office as a Caseworker, focusing on BGF clients with multiple and complex needs. Just before he passed away, James had been appointed to the position of Manager of our Supported Accommodation program – a reflection of both the consistently high quality of his work at BGF and the esteem and confidence with which he was held by our organisation.

James left a lasting impression on all who knew him. He was energetic and fun-loving, compassionate and caring, innovative and generous, dedicated and professional. He had a great insight into the needs and issues facing positive people and worked hard to provide them with much needed care and support. He was relentless in seeking the best possible outcomes for the people he was working with, and was always willing to go the extra mile to achieve those outcomes. James was proud of his presence and standing in our community and revelled in talking about our work.

We are all privileged to have been a part of James Fraser's life.



BOBBY GOLDSMITH FOUNDATION STAFF as at 30 June 2009

Chief Executive Officer

Bev Lange

Acting GM, IT Systems and Projects Specialist

Paul Beckman

Executive Assistant to the CEO

Alan Bartlett

Receptionist

Johnny Dawson

Client Services

Client Services Director

Vicki Gibb

Supported Accommodation Manager

Karin El-Monir

Senior Caseworkers

Kit Ayers

Max Greenhalgh

Carolina Carvallo

Terry Armstrong

AOD Senior Caseworker

Sylviane Vincent

Caseworkers

Richard Kennedy

Kim Donohue

Sue Wood

Henrique Da Costa

Financial Counsellors

Craig Doyle

Vicki Geraghty

Client and Community Liaison Officer

Peter Thoms

Administrative Assistant, Client Services

Darryl Jones

Community Support Workers

Gordon Fitzgerald

Romeo Recupido

Angelo Laios

Garry Rogl

Hugh Pape

James Tsonis

Jay Ramanathan

Daniel Rees

Business Development

Director of Fundraising

John Cole

Communications Coordinator

Murray Black

Fundraising Coordinator

Nicole Kolotas

Donor Relations Administrator

Allan Rudd

Accountants

PKF

Individuals

Steven Acheampong
Steven Adjaidoo
Kate Albert
Sarah Angell
Trevor Ashley (Cleo Coupe)
Brett Austen
Kit Ayers
Marcus Bear
Paul Beckman
Faycal Benabdellaziz
Tim Berry
Lara Bevan
Heidi Bock
Jo Booth
Sandy Bottom
Peter Brennan
Graeme Browning (Mitzi Macintosh)
Kelly Buer
Ita Buttrose
Peter Caldwell
Doug Callaghan
Patrick Campbell
Dawn Casey
Domini Catalano
Joe Catanzariti
Ryan Chan
Carla Chatenay
Michael Chesters
Amy Clark
Catherine Clark
Patrick Collins
Steve Corner
Kate Corner
Levinia Crooks
Joshua Crothamel
Katherine Dally
Verushka Darling
Claire de Lune
Philip Diment
Angel Donaghey
Karen Downey
Renee Duff
Laura Ellis
Anton Enus
Peter Everett
Peter Eyers
Claude Fabian
Dan Farrenc
Paula Farrugia
Heath Felton
Geoff Field
Rita Field
Derek Foo
Rohan Forkner
Sue French
Kathleen Gallen
Aileen Galvin
Paul Gasper
Vicki Gibb
Paul Giles
Michelle Gorzanelli
Mary Grace
Sam Greaves
Max Greenhalgh
Angela Hall
Denise Hanlon
Linda Hansen
Joseph Herschel
Anthony Hillis
Derek Hodgkins
Annemarie Hopcroft
Guy Houghton

Mary Iglis
Susie Ingram
Maggie Jennings
Shauna Jensen
Tony Jiang
Luke Johnson
Sarah Johnson
Brigitte Jonas
Darryl Jones
Jack Kanga
Kirsten Kennedy
June Keys
Matthew King
Amos Kitona
Ulo Klemmer
Craig Kneebone
John Kolotas
Nikki Kolotas
Carol Langley
CC Le Jeune
Ally Lee
Robert Lengyel
Shannon Lewis
Rebecca Li
Greg Logan
Andy Lopez
Michael Lynch
Andrew Male
Councillor Shayne Mallard
Kane Mangan
Helen McAdam
Steve McAleer
Georgia McDonnell-Adams
Amanda Millar
Lauren Miller
John Menegatos
Sayuri Mino
Marla Minow
Matthew Mitcham
Anthony Mitsos
Rubens Miyazato
Francis Montalto
Lord Mayor Clover Moore, MP
Judith Morrison
Al Moroni
Poppy Mousellis
Marika Nabung
Martin Nabung
Yoko Nakamoto
Brad Norris
Philip O'Donnell
Deb O'Flynn
Dove Ov'Winter
Hugh Pape
Dana Partington
Julianne Petersen
Tony Petrevski
Peyton
The Hon. Tanya Plibersek, MP
David Polson
James Pullen
Scott Pullen
Ronald Quilter
Sarah Reynolds
Amy Riley
Tony Romanelli
Kate Ryall
Manoj Saha
Julianne Sanders
Sandy Sanderson
Warrick Saunders
Jenny Seo
Thomas Shakespeare
Sarah Sherbourne-Higgins

Maxi Shield
Megan Stinning
Rob Small
Catherine Smith
Gavin Smith
Sandy Smith
Christopher Snelling
Claire Springel
Ben Taylor
Peter Thoms
Brad Timms
Penny Tration
Ben Treby
Vicki Tuck Lee
Catherine Turley
Zinovia Vasili
Quentin Veal
Darren Vickery
Vanessa Wagner
Stephanie Wee
Janelle West
Tim West
Andreas White
David (Dot) Wilkins
Steve Wiggins
Jenny Willis-Smith
Edwin Wong
Sue Wood
Jappe Wouters
Tagan Zarb

Community and Corporate

2 ideas
407 Doctors
Absolut Vodka
ACON (AIDS Council of NSW)
Adultworld
AIDS Dementia & HIV Psychiatry
Service (ADAHPS)
AIDS Trust of Australia
Albion Street Centre
Ambro-Ars Hair Newtown
Ankali
Archery Centre at Sydney Olympic
Park
ASAP Press
Aussie Bum
Australian Brandenburg Orchestra
Australian Chamber Orchestra
Beauchamp Hotel
Breville
Bronzage New Age Tanning Centre
Cameron Mills Photography
Cellarbrations
Citizen
City of Sydney
Colour by Lisa Mousellis @ Heavenly
Hair and Beauty
Complete Indulgence Beauty
Crave Coffee
Cristel Beauty Therapist
Ensemble Theatre
European Catering
Xtremenrgfitness
Festival Amusements
Flight Centre
Green Park Hotel
Hepatitis C Council
Holdsworth House Medical Practice
Home Nightclub
IGA Rosebery
Ignite Health
Infobreak
Internet Video Company

ISEC Security
JGC Corporate
Kaos Adult Concepts
Kartell Bondi Junction
Ken's of Kensington
Kirketon Road Centre
Kinselas
Leading Hand Design
Lesbians On The Loose (LOTL)
Levis
Longrain Restaurant
Luncheon Club
MAC AIDS Fund
Mankind
Maxxx Black
Megadeck
Midnight Shift Hotel
Moda Jewellery
Multicultural HIV/AIDS and Hepatitis
C Service (MHAHS)
New Mardi Gras
NSW Health
NSW Police
NSW Premiers Department
One Green Bean
Opera Australia
Out There Productions
Ovation Channel
PKF Accountants
Planet Cake
Positive Life (NSW)
Positive Living Centre (PLC)
Powerhouse Museum
Roads and Traffic Authority
Ryan Ellmoos Physical Reality
SameSame
Sex Workers Outreach Project (SWOP)
Sheraton Hotel Sydney
Skulpt Proprietary Limited
South Eastern Sydney Illawarra Area
Health Service (SESAHS)
St Johns Ambulance
Stacks of Wax
Studio Dome
SX
Sydney Gay and Lesbian Business
Association
Sydney Sexual Health Centre
Sydney South West Sexual Health
Service
Sydney Star Observer (SSO)
Sydney Symphony
Sydney Theatre Company
TAFE NSW South Western Sydney
Institute
Taylor Square Private Clinic
Team Telstra
TechSupply
The Beauty Room
The Bookshop Darlinghurst
The Colombian Hotel
The Gender Centre
The Haven
The Movie Network Channels
The Oak Barrel
The Royal Botanic Gardens Trust
The Sanctuary
Ticketmaster
Time Out magazine
Truefitt & Hill
Visions In Style
Westin Hotel Sydney
World Square Shopping Centre

Bobby Goldsmith Foundation

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